

## Car Quiz

1. Andrew wants to know why his blower motor runs slow at stops and speeds up when he accelerates. Does this foreshadow a problem?
2. Jeri says there are too many dash lights that can come on. How's she supposed to keep up with all this?
3. Sue says her car was rear-ended and the other insurance company doesn't want her to use her regular body shop to fix it. What should she do?
4. Sarah says her husband's car had an aftermarket car alarm on it when he bought it. She has trouble keeping the alarm from going off. When that happens, the car won't start. She wants to be able to use the car occasionally without waking the neighbors.



## Answers to Quiz

**1. Andrew**, this is not unusual. The power provided by the charging system can vary, depending on engine speed. An idling engine produces low voltage, which slows down the blower. It's normal for the blower speed (and headlight brightness) to go up and down with varying engine speed.

This is one reason to replace batteries every 3 years. Weak batteries can allow dramatic voltage surges, which can damage electrical stuff.

**2. Jeri**, there's a telematics device you can buy from us that plugs into the diagnostic port on your car and stays there. When dash lights come on, you may also get a text message. You can call us, we'll be able to remotely see what's going on and tell you when to worry. ☺ It also will monitor your service, tell you when the car needs to come in. You can use it to make service appointments.

If you go into a restaurant or basketball game and leave your lights on, wouldn't it be great if your car could send you a text message that your battery is getting low? Our "smartlink" device does that.

If anyone else drives or steals your car, you'll be able to see where it's parked at any time. Very cool.

Ask us for a little demo next time you're in. It's neat.

**3. Sue**, insurance companies cannot "steer" you to another shop, it's against the law. If they won't let you use your own friends at your preferred shop, tell them to put it in writing. They'll suddenly let you have your way. ☺

Get easy answers at [www.doi.nebraska.gov](http://www.doi.nebraska.gov)

**4. Sarah**, when buying a used car that has a previously installed car alarm, remote start, back seat microwave or other accessories, it's best to just have them removed right away.

You don't know if this stuff was installed right or not. Installation involves cutting and splicing wires that can corrode and create the need for other repairs over time.

There's no reason for all the neighbors to know

when you leave, especially if you can't. ☺

## 5 steps to protect your wallet from potholes

1. Don't drive in water at the edge of the road or lane, if possible. Water enables potholes to use their "stealth mode" and they're invisible. Water helps create potholes, so they're just as likely to be in water, as well.
2. Watch traffic ahead of you. A bunch of cars all swerving or braking can tip you off to the presence of broken pavement.
3. In areas where you do see some broken pavement, move your car slightly off the lane center when you can. Try to keep your tires in the smooth stuff. (duh).
4. Check your tire pressure. Low pressure makes it easier for the sidewall to become pinched against the wheel, causing tire and or wheel damage. It might even be a good idea to add a few extra pounds of air pressure above the sticker to give you a little extra protection.
5. Avoid being "on the brakes" when you do hit a pothole. Hard braking pushes the nose of the car down, which increases the weight on the front wheels. If you can, hit it when off the gas, to keep the front end light.

Read more car tips on our website under "blog".

## Not. One. Single. Time.

I was helping Sue W. recently make decisions on her 1996 Civic, 211,000 miles, purchased nearly new and serviced by us very regularly. It has been her faithful transportation and she's very fond of it.

She said that, for 13 and a half years, she has gone out to it, put in the key and it's started every time. She went on to say that there has not been one single time that it has failed to start and get her safely where she wanted to go and it's *never been towed in*. A check of her service records showed that her total expense for ALL maintenance and repairs over that time was *4 cents a mile*. You can't buy shoes and walk for less than that. This is what I love to hear. It works. ☺

## 2 More Money-Saving Offers

### Survey Says...

Everybody wants customers to spend lots of time filling out surveys, but we've got a great deal. Write your name and address on a postcard, check off a few boxes and drop it in the mail, no postage needed, or we'll mail it for you. Our parts network will mail you back a \$10 coupon good on your next visit to us. We want you to get the extra 10 bucks, you're worth it. Good while survey cards last.

### But wait...there's more!

Every minute counts in a repair shop. Efficiency means we can produce more and charge less.

For any major maintenance or timing belt job, if you get it to us before closing the night before, you can mention this offer and get an extra 20 bucks off. This enables us to get it to a tech's bay, ready to work on the minute we open. Help us be efficient, you get a reward. Love it.

This "Early in" offer ends March 31, 2015.

*If you go into a restaurant or basketball game and leave your lights on, wouldn't it be great if your car could send you a text message that your battery is getting low? Our "smartlink" device does that.*

**Car Care Special Coupons**

**50 Car Care Bucks on Timing belts**

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**"Better" synthetic oil change \$46.50\***

**"Best" rated synthetic oil change \$75.50\***

**3% discount for cash or paper check**

\*No add-on charges for waste disposal, shop supplies, or soft drinks. Shops get paid for their waste oil.

Special deals end 3/31/15 \*Restrictions may apply—see store for full details on these offers. Some coupons may not be combined with each other.



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**This is the last GWS Newsletter..**

**On our 20th Anniversary, we're changing our name, rebranding the company and offering far better service than ever!**

20 years ago, *this week*, George Witt Service was born. Four locations, over 60,000 cars fixed and many other changes later, it's time for an upgrade. This overall process will take a little while, but you'll get *better overall value than ever before*.

We're very excited to introduce our new name,  
**Lincoln Import Car Care**  
Same phone, same web address, same low-rent location ☺

**Inside: 5 things you can do to protect your wallet against pothole damage.**

**Lincoln Import Car Care**

*"Your Hometown Honda and Toyota Specialists"*

Our new name says clearly what we do and who we are.

We've found new high quality auto parts sources that offer faster delivery, better warranties and more marketing support, at better prices.

**This means that your car will spend less time at the shop and you'll spend less money overall.**

You win. ☺

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